

Protective® Velocity

The path to efficiency – electronic applications

When you submit applications electronically with Protective Velocity, you can streamline production and deliver policies to your clients — with speed and ease. And, choosing an optimized application process can help you work more efficiently and win back valuable time in your day.

Electronic applications can help reduce cycle time — by 57%.



Electronic application

- Protective EZ-AppSM available on desktop and mobile for select products
- Immediate retrieval and processing upon submission of fully underwritten applications



Digital Part II

- When submitting an electronic application, you can opt-in for your clients to complete the Part II medical questions online; clients receive an email link to register
- Once registered, clients answer Part II medical questions, review and e-sign application online and submit after completing all required information
- Online applications expire after 12 months through age 70; 6 months ages 71+

Note: the agent can assist the client at any time by accessing the application on comparison.protective.com



Telephone interview

- Medical interviews not completed online are conducted by Protective representatives — initiating client contact within 24 hours
- Clients may schedule their telephone interview at their convenience and receive text message reminders
- Protective representatives also schedule exams, order medical records (if needed) and obtain clients' voice or electronic signatures

Additional information on next page.

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Pending business

- Application information available via the Pending Business dashboard on comparison.protective.com
- Regular email notifications are sent on policies that have reached key milestones in the application process



Electronic Policy Delivery

- E-signatures accepted on delivery requirements
- Faster placement time when delivered electronically



Let's work together for better protection and simpler solutions for you and your clients.

Protective refers to Protective Life Insurance Company (PLICO) located in Nashville, TN

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Life Insurance Products are issued by PLICO, Nashville, TN. Policy form numbers, product features and availability may vary by state. Consult policy for benefits, riders limitations and exclusions. Subject to underwriting. Up to a two-year contestable and suicide period. Benefits adjusted for misstatements of age or sex. All payments and guarantees are subject to the claims-paying ability of PLICO.

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Not Insured By Any Federal Government Agency		May Lose Value